## HANK Made Easy -Macro Fluctuations and Policies in THANK-

(Tractable Heterogeneous-Agent New Keynesian Models)

#### Florin O. Bilbiie

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Lecture Notes on THANK, this version January 2020<sup>1</sup>

<sup>1</sup>Notes used to teach advanced mini-courses over the last years at European Central Bank Research Department, Paris School of Economics Summer School and APE program, HEC Lausanne, etc.

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- 3. "The art of doing mathematics is finding that special case that contains all the germs of generality." **David Hilbert**
- 4. "If you can't solve a problem, then there is an easier problem you can solve: find it." George Polya

### Inspiring (Funny) Quotes

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- 1. "Like all people who tried to exhaust a subject, he exhausted his listeners" Oscar Wilde
- 2. "If I have not seen as far as others, it is because there were giants standing on my shoulders." Hal Abelson

#### Disclaimers

- 1. Heterogeneity in ... many things, here **only households** and **very limited** 
  - Precisely why tractable: imagine non-tractable even with such a limited scope
- 2. NOT an exhaustive review of HANK
  - Centered on *my own work* within this paradigm (15+ yrs & what I *happen to* know best—no doubt many know it better)
  - + related contributions by others
- Overlap with *the slides I use to present my research*

#### Motivation

- ► 2008 Great Expansion—stabilization policies (mon&fisc)
  - ► + inequality-redistribution, i.a. Bernanke, Yellen, Draghi
- ► Micro data & solving HA models Krusell Smith, Den Haan, Reiter (...)
- ► Aggregate Euler? Hall; Cambell Mankiw (...) zero net worth: Wolff (...)
- ► Consumption—Income: Johnson, Parker, Souleles; Surico et al; etc.
- ► Liquidity constr. & MPC: Kaplan Violante; Cloyne Ferreira Surico; Gorea Midrigan

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# HA

- Heterogeneity and constraints: <u>many</u> (parallel and often deeply similar) ways throughout the decades
  - HANK is the culmination–synthesis
- Ex: Bewley-Aiyagari-Huggett (Imrohoroglu, Krusell Smith, Rios-Rull, Heathcote, etc.)
- ▶ vs. Deaton-Caroll-Zeldes (Kimball, Mankiw, Campbell, etc.)
- Looks like a *divide* and we did not even mention <u>prices</u> yet
   ... (up to the historians of thought).

# HA NK

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# HA HANK 2000s: TANK, Macro to Micro

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2010s: Micro to Macro HANK HANK

2000s: TANK, Macro to Micro

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#### Based on (15+ years)

- Limited Asset Market Participation, Monetary Policy, and (Inverted) Aggregate Demand Logic, 2008 Journal of Economic Theory (Ch. 1, 2004 PhD Thesis)
- ► The New Keynesian Cross, 2017a Journal of Monetary Economics
- Monetary Policy and Heterogeneity: An Analytical Framework, 2017b Mimeo

Please cite & acknowledge the above 3 if using these slides

- Joint work w/ R. Straub (2004 Mimeo, 2012 JEDC, 2013 REStat); Meier and Mueller (2008 JMCB); Monacelli and Perotti (2011 Mimeo; 2013 EJ); Ragot (2016 Mimeo)
- Ongoing work with Primiceri and Tambalotti, Känzig and Surico, Monacelli and Perotti, etc.



### Key channel: $\chi \gtrless 1$ ~ Cyclical Inequality

Elasticity of individual to aggregate income: *F*(**profits'** (re)distribution) link

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#### Some ECB history (disclaimer applies ...)



WORKING PAPER SERIES NO 1438 / MAY 2012

#### ASSET MARKET PARTICIPATION. MONETARY POLICY RULES AND THE GREAT INFLATION

by Florin O. Bilbije and Roland Straub



WOTE: This Working Paper should not be reported as representing the views of the European Central Bank (ECB). The views expressed are those of the authors and do not necessarily reflect those of the ECB.



EUROPEAN CENTRAL BANK

THE GREAT INFLATION, LIMITED ASSET MARKETS PARTICIPATION AND AGGREGATE DEMAND

> FED POLICY WAS BETTER THAN YOU THINK 1

> > by Florin O. Bilbiie<sup>2</sup>

This paper can be downloaded without charge from http://www.ech.int or from the Social Science Research Network electronic library at http://ssrn.com/abstract\_id=601028.

1 1 an barticular highly induced to Reberto Presti and Gancarlo Carenti for numerous decusions and class obsize and to lord Gali Kaude Ask, Mile Artis, Rud Bergin, Guespe Bertals, Fabrice Callerd, Raper Farmer, Mile Halaasa, Stephane Schmitt-Gale, Colorer, Oxford and ELR. I thank Inff Fahrer and La Walat for data and Bentlet Banklus for help with codes for the General Research of the European Central Mark for Inspirality during part of writing this paper AI arrays are mine. 2 hadfaid callery, University of Cafind, New Read, Oxford, OX1 1NE United Kingdow,







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#### Literature

- TANK 2000s Bilbiie 08; Galí Lopez-Salido Vallés 07 (Mankiw 00); Bilbiie Straub; Bilbiie Meier Muller; Colciago; Ascari, Colciago and Rossi; Eser, etc.; different: Iacoviello 05; Eggertsson Krugman; Curdia Woodford; Nistico; Bilbiie Monacelli Perotti
- HANK 2010S Oh Reis, Guerrieri Lorenzoni, Gornemann Kuester Nakajima; Kaplan Moll Violante; McKay Nakamura Steinsson; Auclert; Auclert Rognlie; Bayer Luetticke Pham-Dao Tjaden; Luetticke; Ravn Sterk; Den Haan Rendahl Riegler; McKay Reis; Challe Matheron Ragot Rubio; Debortoli Galí; Hagedorn Manovskii Mitman (Luo); Ferrière Navarro; Auclert Rognlie Straub; Analytical: Acharya Dogra; Bilbiie; Broer, Hansen, Krusell, Oberg; Holm; Ravn Sterk; Werning
- Determinacy in RANK: Leeper; Woodford; Cochrane; Lubik Schorfheide; Forward Guidance puzzle (Del Negro, Giannoni, Patterson): perfect information/rational expectations Kiley; Carlstrom Fuerst Paustian; Garcia-Schmidt Woodford; Farhi Werning; Wiederholt; Andrade et al; Gabaix; Angeletos Lian; G balance sheet: Cochrane; Diba Loisel; Michaillat Saez; Hagedorn
- Optimal policy TANKs Bilbiie 08, Ascari et al; Nistico; Curdia Woodford); HANKs: Bhandari Evans Golosov Sargent; Nuno Thomas; Challe; Bilbiie Ragot; Cui Sterk

Core Model: **THANK** 

# Max(Micro in Macro) s.t. Tractable

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#### Core Model: THANK

- 1. Projection of several quantitative-HANK channels
- 2. Tractable affords *closed-form analytical, full-blown* NK

- policymakers, central banks
- public communication
- students
- colleague economists
- discipline empirical work

### Plan (all topics about Monetary and Fiscal Policy)

- 1. What is RANK not enough for?
  - Aggregate Demand and Keynesian Cross
- 2. TANK (RANK-isomorphic)
  - ► The New Keynesian Cross
- 3. THANK:
  - idiosyncratic risk & precautionary saving
  - liquidity
  - cyclical risk
  - ► (the Catch-22)
- 4. Optimal Monetary(-Fiscal) Policies in TANK & THANK
- 5. Application: Liquidity Traps

Further developments/extensions: THANK &

- 6. Money, i.e. Liquidity (w / Ragot)
- 7. Capital K, i.e. illiquid wealth (w / Känzig and Surico)
- 8. DSGE, estimated, w/ Primiceri and Tambalotti
- 9. Ways forward

#### Preview: The 3-Equation THANK Model

$$c_{t} = \delta E_{t}c_{t+1} - \sigma \frac{1-\lambda}{1-\lambda\chi} (i_{t} - E_{t}\pi_{t+1} - \rho_{t})$$
  

$$: \quad (\text{with } \delta \equiv 1 + (\chi - 1) \frac{1-s}{1-\lambda\chi})$$
  

$$\pi_{t} = \kappa c_{t} + \beta E_{t}\pi_{t+1} + u_{t}$$
  

$$i_{t} = \phi \pi_{t} \text{ (or LQ-optimal policy)}$$

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► Heterogeneity ~ Colors

#### RANK: A Keynesian-Cross Representation

Complete markets

$$\max E_0 \sum_{t=0}^{\infty} \beta^t U\left(C_t^j, N_t^j\right) \text{ s.t.}$$
$$Z_{t+1}^j + \Theta_{t+1}^j V_t \leq B_t^j + \Theta_t^j \left(V_t + P_t D_t\right) + W_t N_t^j - P_t C_t^j.$$

- Z<sup>j</sup><sub>t+1</sub> nominal *end of period* t portfolio of all state-contingent assets (except shares)
- $B_t^j$  beginning of period wealth.  $\Theta_t^j$  shares
- ▶ **No-arbitrage**  $\rightarrow \exists$  pricing kernels/stoch. disc. factors:

$$\frac{Z_{t+1}^{j}}{P_{t}} = E_{t} \left[ Q_{t,t+1}^{j} \frac{B_{t+1}^{j}}{P_{t+1}} \right] \text{ and } \frac{V_{t}}{P_{t}} = E_{t} \left[ Q_{t,t+1}^{j} \left( \frac{V_{t+1}}{P_{t+1}} + D_{t+1} \right) \right],$$

► Gross real rate (definition)

$$\frac{1}{R_t} = E_t Q_{t,t+1}^j$$

#### **RANK: A Keynesian-Cross Representation**

► No-arbitrage + wealth → flow BC, + 'natural' borrowing limit by state, anticipate equil. all agents hold constant fraction of shares (no trade) Θ<sup>j</sup>:

IBC: 
$$E_t \sum_{i=0}^{\infty} Q_{t,t+i}^j C_{t+i}^j \le E_t \sum_{i=0}^{\infty} Q_{t,t+i}^j Y_{t+i}^j$$
  
income : 
$$Y_{t+i}^j \equiv \Theta^j D_{t+i} + \frac{W_{t+i}}{P_{t+i}} N_{t+i}^j$$

Max. *U* s.t. this, each date and state:

$$\beta \frac{U_{C}\left(C_{t+1}^{j}\right)}{U_{C}\left(C_{t}^{j}\right)} = Q_{t,t+1}^{j}$$

+ IBC with equality (or flow BC w/ equality + transversality  $\lim_{i\to\infty} E_t \left[ Q_{t,t+i}^j Z_{t+i}^j \right] = \lim_{i\to\infty} E_t \left[ Q_{t,t+i}^j V_{t+i} \right] = 0$ ).

#### **RANK: A Keynesian-Cross Representation**

Substitute in no-arbitrage

$$\frac{1}{R_t} = \beta E_t \left[ \frac{U_C \left( C_{t+1}^j \right)}{U_C \left( C_t^j \right)} \right]$$

► Loglinearize IBC  $E_t \sum_{i=0}^{\infty} Q_{t,t+i}^j C_{t+i}^j \le E_t \sum_{i=0}^{\infty} Q_{t,t+i}^j Y_{t+i}^j$ , use Euler and stochastic disc. factor

$$c_t^j = -\sigma\beta\sum_{i=0}^{\infty}\beta^i E_t r_{t+i} + (1-\beta)\sum_{i=0}^{\infty}\beta^i E_t y_{t+i}^j,$$

write in recursive form ...

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#### RANK "not enough" 1: (lack of) amplification

"consumption function" of agent *j*;

$$c_t^j = (1 - \beta) \, \hat{y}_t^j - \sigma \beta r_t + \beta E_t c_{t+1}^j.$$

• Euler-IS by market clearing  $c_t^j = \hat{y}_t^j \equiv y_t^j - t_t^j$ :

$$c_t^j = E_t c_{t+1}^j - \sigma r_t$$

• MP shock with persistence p and FP  $g_t = t_t$ 

$$\Omega \equiv \frac{dc_t^j}{d(-r_t)} = \frac{\sigma}{1-p}$$
$$\omega \equiv \frac{\Omega_I}{\Omega} = \frac{1-\beta}{1-\beta p}$$
$$\mathcal{M} \equiv \frac{dy_t}{dg_t} = 1 \left(\frac{dc_t}{dg_t} = 0\right)$$

where 
$$\Omega_I \equiv \frac{dc_t^j}{d(-r_t)}|_{r_t=\bar{r}} = \Omega - \Omega_D; \Omega_D \equiv \frac{dc_t^j}{d(-r_t)}|_{y_t^j=\bar{y}} = \frac{\sigma\beta}{1-\beta p}$$

The (New?) Kenesian Cross  $c_t = \omega \hat{y}_t - (1 - \omega) \Omega r_t + (1 - \omega) (M - 1) g_t$ Old Keynesian Cross: Samuelson (1948, pp 256-279)



#### $\omega \sim$ aggreg. MPC $\Omega, M \sim$ Multipliers

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#### RANK: all shift, no slope

- $\omega \sim 0$  Planned-Expenditure curve is flat
- ► virtually no General-Equilibrium
- All partial-equilibrium, direct (shift):  $\Omega \sim \Omega_D$

► New ... what?

#### RANK "not enough" 2: FG Puzzle

• add AS 
$$\pi_t = \kappa c_t (+\beta E_t \pi_{t+1})$$

$$c_{t} = E_{t}c_{t+1} - \sigma (i_{t} - E_{t}\pi_{t+1}) = \nu_{0}E_{t}c_{t+1} - \sigma i_{t}$$

News on AD under *i* peg:

$$\nu_0 \equiv 1 + \kappa \sigma \ge 1.$$

► **FG puzzle** (Del Negro, Giannoni, Patterson, ...):

$$c_t = v_0 E_t c_{t+1} - \sigma i_t = v_0^T E_t c_{t+T} - \sigma \sum_{j=0}^{T-1} v_0^j E_t i_{t+j}$$

• "indeterminacy", rationale for Taylor  $i_t = \phi \pi_t, \phi > 1 \longrightarrow \nu = \frac{1+\kappa\sigma}{1+\kappa\sigma\phi} < 1$ , solve forward



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#### TANK, Bilbiie 2008 version

- ► (Revisited in light of HANK: *The New Keynesian Cross*)
- Assets or not  $\dot{}$ ;  $\lambda$  fraction consume all <u>their</u> income

$$C_t^H = W_t N_t^H + \mathcal{T}_t^H = Y_t^H$$

► *S*: complete markets

$$C_t^S + Z_{t+1}^S + v_t \Theta_{t+1} = W_t N_t^S + B_t^S + \Theta_t \left( v_t + D_t \right) + \mathcal{T}_t^S,$$

- ▶ Assets held/priced, not traded! (≠ Mankiw 2000, Gali et al 2007)
   →isolate role of income inequality and profits (#60)
- Asset mkt clearing  $\rightarrow$

$$C_t^S = W_t N_t^S + \frac{1}{1 - \lambda} D_t + \mathcal{T}_t^S = Y_t^S$$

► Redistribution/transfer (Section 4.3), tax profits τ<sup>D</sup> rebate to H ~ "automatic stabilizer"

$$\lambda \mathcal{T}_t^H = \tau^D D_t = -(1-\lambda) \mathcal{T}_t^S$$

Heterogeneity in earnings and income

#### TANK

- ► separable  $U^{j}(C^{j}, N^{j})$ ;  $\sigma^{-1} \equiv -U^{j}_{CC}C^{j}/U^{j}_{C}$ ;  $\varphi \equiv U^{j}_{NN}N^{j}/U^{j}_{N}$
- *H* work; *S* work and trade/price shares (get profits)+all securities. No risk or insurance (later)
- Labor  $\varphi n_t^j = w_t \sigma^{-1} c_t^j$  all *j* (also aggregate!) together with  $c_t = y_t = n_t \rightarrow (z_t 1)$

$$w_t = \left(\varphi + \sigma^{-1}\right)c_t$$

- *H* loglin BC  $c_t^H = w_t + n_t^H + \frac{\tau^D}{\lambda} d_t t_t^H$ .
- ► government policies: 1. τ<sup>D</sup>; 2. D<sup>SS</sup>: steady-state subsidy+tax firms (S)→ D<sup>SS</sup> = 0

$$d_t = -w_t$$

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(now  $(g_t, t_t^H) = 0$ , add later)

#### TANK: Model Summary

Equil. condition	Loglinearized
$\overline{U_{C}\left(C_{t}^{S}\right) = \beta R_{t} E_{t}\left[U_{C}\left(C_{t+1}^{S}\right)\right]}$ $\frac{W_{t}}{P} U_{C}\left(C_{t}^{S}\right) = -U_{N}\left(N_{t}^{S}\right)$	$c_t^S = E_t c_{t+1}^S - \sigma r_t$ $\varphi n_t^S = w_t - \sigma^{-1} c_t^S$
$\frac{W_t}{P_t} U_C \left( C_t^H \right) = -U_N \left( N_t^H \right)$	$\varphi n_t^H = w_t - \sigma^{-1} c_t^H$
$C_t^H = rac{W_t}{P_t}N_t^H + rac{ au^D}{\lambda}D_t$	$c_t^H = w_t + n_t^H + rac{ au^D}{\lambda} d_t$
$D_t = \left(1 + \tau^S\right)Y_t - rac{W_t}{P_t}N_t - T_t^F$	$d_t = -w_t$
$Y_t = C_t \equiv \lambda C_t^H + (1 - \lambda) C_t^S$	$y_t = c_t \equiv \lambda c_t^H + (1 - \lambda) c_t^S$
$N_t = \lambda N_t^H + (1 - \lambda) N_t^S$	$n_t = \lambda n_t^H + (1 - \lambda) n_t^S$
$Y_t = N_t$	$y_t = n_t$

► loglin. around SS w/ opt.  $\tau^{S}$ ,  $D^{SS} = 0$ ,  $T_{t}^{F} = \tau^{S} Y_{t}$ 

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#### TANK: Reminder

- if prices sticky, add Phillips curve + Taylor rule ( $\pi$  and *i*)
- ► above still goes through with Phillips curve if Taylor rule is  $i_t = E_t \pi_{t+1} + r_t$
- ► (just as in RANK)

#### TANK: Deriving Aggregate Demand

► idea: express individual variables c<sup>j</sup>(= y<sup>j</sup>) as function of aggregate c(= y)



Extra income effect  $w \uparrow \rightarrow d \downarrow keystone$ : **profits**<sup>2</sup>

- ► Gen-Eq.: demand↑, w↑, y<sup>H</sup>↑, demand↑↑–amplification spiral *until*?
- S work more=*equilibrium* because  $y^S \downarrow$  as  $d \downarrow$

*Cyclical* **Income Inequality:**  $\gamma_t = y_t^S - y_t^H = \frac{1 - \chi}{1 - \lambda} y_t$ 

Several income-distribution ( $\chi$ ) models: fiscal incidence, *sticky wages* TANK: Colciago; Ascari Colciago Rossi, Furlanetto, HANK: Broer et al, Auclert et al.

#### TANK: Cyclical (Income) Inequality

• Aggregate Euler-IS-AD: replace  $c_t^S$  in Euler S:  $c_t^S = E_t c_{t+1}^S - \sigma r_t$ :

$$c_t = E_t c_{t+1} - \sigma \frac{1-\lambda}{1-\lambda\chi} r_t$$

 TANK Amplification iff X >1: Inequality Countercyclical Generalizes to rich-HANK: cov(MPC, χ), Auclert JMP 2015; Direct test: Patterson 2019 JMP

aggreg. MPC 
$$\equiv \lambda \times 1 \times \chi + (1 - \lambda) \times (1 - \beta) \times \frac{1 - \lambda \chi}{1 - \lambda}$$

- $\chi > 1$ : AEIS—dc/dr—*increasing* with  $\lambda$  (<  $\chi^{-1}$ ); Reason  $\uparrow$
- dampening with  $\chi < 1$  but
  - indirect share  $\omega$  increasing with  $\lambda$  *regardless* of  $\chi$ ;
#### The New Keynesian Cross

► Aggreg. C, **PE curve** (novel≠Campbell-Mankiw!):

$$c_{t} = \left[1 - \beta \left(1 - \frac{\lambda \chi}{\lambda}\right)\right] \hat{y}_{t} - \left(1 - \frac{\lambda}{\lambda}\right) \beta \sigma r_{t} + \beta \left(1 - \frac{\lambda \chi}{\lambda}\right) E_{t} c_{t+1}$$

- ► Partial equilibrium, indirect effect ... MPC! keep *y* fixed
- ► General equilibrium, total effect ... Multiplier: add  $c_t = \hat{y}_t \rightarrow \text{Aggregate Euler}$

	Total effect $\Omega$	Indirect-effect share $\omega$
	("multiplier")	("aggregate MPC")
TANK	$\frac{\sigma}{1-p} \frac{1-\lambda}{1-\lambda\chi}$	$\frac{1 - \beta(1 - \lambda\chi)}{1 - \beta p(1 - \lambda\chi)}$

The New Kenesian Cross  

$$c_t = \omega \hat{y}_t - (1 - \omega) \Omega r_t + (1 - \omega) (M - 1) g_t$$



aggreg. MPC  $\omega \equiv \lambda \times 1 \times \chi + (1 - \lambda) \times (1 - \beta) \times \frac{1 - \lambda \chi}{1 - \lambda}$ 

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### TANK Neutrality Special case: A-cyclical Inequality

► Campbell-Mankiw knife-edge χ = 1, intertemporal substitution only difference

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accrues to individuals to consume their current income, while the remainder  $(1-\lambda)$  accrues to individuals who consume their permanent income. If the incomes of the two groups are  $Y_{1i}$  and  $Y_{2i}$  respectively, then total income is  $Y_{i} = Y_{1i} + Y_{2i}$ . Since the first group receives  $\lambda$  of total income,  $Y_{ij} = \lambda Y_{ij}$  and  $Y_{2i} = (1-\lambda)Y_i$ . Agents in the first group consume their current income, so  $C_{1i} = Y_{1i}$ , implying  $\Delta C_{1i} = \lambda \Delta Y_i$ . By contrast, agents in the second group obey the permanent income hypothesis, implying  $\Delta C_{2i} = (1 - \lambda)\epsilon_i$ .

The change in aggregate consumption can now be written as

$$\Delta C_t = \Delta C_{1t} + \Delta C_{2t} = \lambda \Delta Y_t + (1 - \lambda)\epsilon_t. \quad (1.4)$$

 History of thought: footnote 26 in CM's 3rd and last paper on this, EER 1991

<sup>26</sup>Of course, utility costs would be much larger again if some agents were consuming their own current income.

- neutrality (RANK); but indirect effect (one-to-one);
- ▶ Bilbiie 2008 footnote 14; Bilbiie-Straub 2012;
  - Werning 2015: generalization in a complicated model but focusing on "income risk". Here, no risk (yet)

#### Detour: Aggregate Demand, Inverted

► IS-AD swivels when:

$$\lambda > \chi^{-1}$$

- ▶ "fallacy of composition"  $\rightarrow$  Inverted AD & Taylor principle
- Bilbiie Straub 2013 REStat explain Great Inflation: no sunspots, passive Fed policy OK (Bayesian TANK-DSGE estimation)
- Bilbiie Straub 2012 JEDC (1-eq. GMM): IS slope <u>inverted</u> in the 70s, changed sign post-Volcker. Solves <u>zero-slope</u> puzzle (time-agregate of + and -)
- ► Key: tremendous financial liberalization and innovation → increased participation in the early '80s
- Takeaway: to publish "Keynesian" papers with amplification in the 2000s (Great Moderation ...) had to focus on bifurcations, inversions ... non-Keynesian

#### **TANK: Fiscal Multipliers**

- Add **Government policy 3:** spend  $G_t$ , balanced-budget  $T_t = G_t$
- + *exogenous* redistribution (~progressivity)  $\alpha$

$$\lambda T_t^H = \alpha T_t$$

• loglinearized (around G = 0)

$$t_t^H = \frac{\alpha}{\lambda} t_t = \frac{\alpha}{\lambda} g_t = \underbrace{g_t}_{\text{bal.-budg.}} - \underbrace{\left(1 - \frac{\alpha}{\lambda}\right) t_t}_{\text{exog. redist.}}$$

• Implies (income effect  $\zeta_H \equiv (1 + \varphi^{-1} \sigma^{-1})^{-1}$ )

$$c_t^H = \chi \hat{y}_t + \zeta_H \left( \chi - \frac{\alpha}{\lambda} \right) g_t$$

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#### **TANK: Fiscal Multipliers**

Aggregate Euler-IS-AD:

$$c_t = E_t c_{t+1} - \frac{1-\lambda}{1-\lambda\chi} \sigma r_t + \frac{\lambda\zeta_H}{1-\lambda\chi} \left(\chi - \frac{\alpha}{\lambda}\right) \left(g_t - E_t g_{t+1}\right).$$

► Aggreg. C, PE curve:

$$c_{t} = [1 - \beta (1 - \lambda \chi)] \hat{y}_{t} - (1 - \lambda) \beta \sigma r_{t} + \beta (1 - \lambda \chi) E_{t} c_{t+1} + \beta \lambda \zeta_{H} \left( \chi - \frac{\alpha}{\lambda} \right) (g_{t} - E_{t} g_{t+1})$$

▶ Multiplier (fixed-*r* trick from Bilbiie, 2008, 2011)

	Total $\Omega$	Ind. share $\omega$	Fisc. Mult. $\mathcal M$
TANK	$\frac{\sigma}{1-p}\frac{1-\lambda}{1-\lambda\chi}$	$rac{1-eta(1-\lambda\chi)}{1-eta p(1-\lambda\chi)}$	$1+rac{\lambda \zeta_{H}}{1-\lambda \chi}\left(\chi-rac{lpha}{\lambda} ight)$

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### **TANK: Fiscal Multipliers**

$$\mathcal{M} = 1 + \frac{\lambda \zeta_H}{1 - \lambda \chi} \left[ \underbrace{(\chi - 1)}_{\text{NK cross}} + \underbrace{\left(1 - \frac{\alpha}{\lambda}\right)}_{\text{exog. redist.}} \right] > 1$$

+amplification  $\frac{\partial \mathcal{M}}{\partial \lambda} > 0$  w/ uniform  $t^{j}$ ,  $\alpha = \lambda$  IFF

 $\chi > 1$ 

- ► *M* "total effect": Same decomposition, persistence irrelevant.
  - $\chi \uparrow$  increases PE slope; also PE shift but *only if*  $\chi > 1$
  - $\alpha \downarrow$  increases PE shift *only if transfer* (progressive shock,  $\alpha < \lambda$ )
  - $\lambda$  increases  $\mathcal{M}$ ; but iff  $\chi > 1$  when taxation uniform  $\alpha = \lambda$

### TANK: Fiscal Multipliers, Previous Work

- G **spending** multiplier:
  - numerical, with K (Gali Lopez-Salido Valles JEEA 2007); analytical, no K (dist. taxes) Bilbiie Straub 2004 WP, Bilbiie Meier Mueller 2008 JMCB; Monacelli Perotti IMF EcRev 2012

- Redistribution (transfer) multiplier:
  - Bilbiie Monacelli Perotti EJ 2013; Mehrotra IJCB; Giambattista and Pennings EER
- At the **ZLB** with borrower-saver and deleveraging:
  - Eggertsson Krugman QJE 2012







## What (else) determines $\chi$ ?

#### ► Fiscal redistribution:

- more general progressive taxation (Heathcote Storesletten Violante; Ferrière Navarro; Auclert Rognlie Straub);
- crucial ingredient in all HANK: here spelled out transparently
- ► Sticky wages
  - ► TANK: Colciago, w/ Ascari & Rossi; Furlanetto;
  - HANK: Broer et al, Walsh, Auclert Rognlie Straub, Alves Kaplan Moll Violante, Bilbiie Känzig Surico

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" $\chi$ " as in ... Key(nes)!

$$\chi \equiv 1 + \varphi \left( 1 - rac{ au^D}{\lambda} 
ight) \gtrless 1.$$

"The amount that the community spends on **consumption** obviously depends on [...] the principles on which **income is divided** between the individuals composing it (which may suffer **modification** as **output is increased**)."

"[...] we may have to make an allowance for the possible **reactions** of **aggregate consumption** to the **change in the distribution** of a given real **income** ... **resulting** from a **change in the wage**-unit". "If **fiscal policy** is used as a deliberate instrument for the more equal **distribution of incomes**, its effect in increasing the **propensity to consume** is, of course, all the greater." Keynes [1936], Ch. 8, Books I and III "HANK Surface": Indirect Effect = 0.8 ( $\varphi$ ,  $\lambda$ ) s.t.  $\omega$  = 0.8,  $\tau$ <sup>D</sup> = 0.5 (dash); iid shock



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#### Indirect Amplification

• Suppose A times amplification relative to  $\lambda = 0$  (RANK):

$$\Omega\left(\lambda\right)=\mathcal{A}*\Omega\left(0\right)$$

Proposition: the indirect share is at least (for iid shocks):

$$\omega \ge 1 - \frac{1}{\mathcal{A}}$$

- twice as much effect, at least half of it is indirect; four times, three quarters is indirect, etc.
- NOTE: invariant to  $\lambda$  and  $\chi$

#### Homework

- Assume a different fiscal redistribution scheme (your choice) and derive the χ
- Is the FG puzzle still a puzzle in TANK? More so, less so, or exactly the same as in RANK?

# THANK

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### THANK Model (Ingredients)

- ► **Two states**: constrained hand-to-mouth *H* and unconstrained "savers" *S* 
  - ► switch *exogenously* (idiosyncratic uncertainty).
- Insurance:
  - ► *full within* type (after idiosyncratic uncertainty revealed)
  - limited across types.
- **Two assets** and *liquidity*:
  - bonds are liquid (*can* be used to self-insure, before idiosyncratic uncertainty is revealed)
  - stocks are illiquid (cannot —\_\_\_\_\_).
- Bond trading
  - equilibrium liquidity
  - or not (most analytical HANK): "Bondless limit"

# Two-state-, Two-asset, Tractable-HANK

- shocks  $S \leftrightarrows H$
- p(S|S) = s; p(H|S) = 1 s;
- p(H|H) = h; p(S|H) = 1 h
- H mass (<u>unconditional</u> H probability, stationary distribution):

$$\lambda = \frac{1-s}{2-s-h}$$

solution of

$$\begin{pmatrix} \lambda & 1-\lambda \end{pmatrix} \begin{pmatrix} h & 1-h \\ 1-s & s \end{pmatrix} = \begin{pmatrix} \lambda & 1-\lambda \end{pmatrix}$$

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#### Assets

- ► *S*: illiquid shares (profits); liquid nominal public debt
  - Adjust portfolio *before* knowing if *S* or *H* next
  - If  $\rightarrow$  *H* can only take bonds
- Bond flows (per capita)
  - B<sup>S</sup><sub>t+1</sub> beginning-of-period-t + 1, after consumption-saving choice, also after changing state and pooling
  - $Z_{t+1}^{S}$  end-of-period-t after the consumption-saving choice but before moving

$$(1 - \lambda) B_{t+1}^{S} = (1 - \lambda) s Z_{t+1}^{S} + (1 - \lambda) (1 - s) Z_{t+1}^{H}$$
$$\lambda B_{t+1}^{H} = (1 - \lambda) (1 - s) Z_{t+1}^{S} + \lambda h Z_{t+1}^{H}.$$

rescaling and using  $\lambda = \frac{1-s}{1-s+1-h}$ :

$$\begin{split} B^{S}_{t+1} &= sZ^{S}_{t+1} + (1-s) \, Z^{H}_{t+1} \\ B^{H}_{t+1} &= (1-h) \, Z^{S}_{t+1} + h Z^{H}_{t+1}. \end{split}$$

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#### Family (Head) Optimization

$$W\left(B_{t}^{S}, B_{t}^{H}, \Theta_{t}\right) = \max_{\left\{C_{t}^{S}, Z_{t+1}^{S} Z_{t+1}^{H}, C_{t}^{H}, \Theta_{t+1}\right\}} (1-\lambda) U\left(C_{t}^{S}\right) + \lambda U\left(C_{t}^{H}\right) + \beta E_{t} W\left(B_{t+1}^{S}, B_{t+1}^{H}, \Theta_{t+1}\right)$$

subject to:

$$C_{t}^{S} + Z_{t+1}^{S} + v_{t}\Theta_{t+1} = Y_{t}^{S} + R_{t}B_{t}^{S} + \Theta_{t} (v_{t} + D_{t}),$$

$$C_{t}^{H} + Z_{t+1}^{H} = Y_{t}^{H} + R_{t}B_{t}^{H}$$

$$Z_{t+1}^{S}, Z_{t+1}^{H} \ge 0$$

and the laws of motion for bond flows relating the Zs to the Bs

### **Euler Equations**

Look like Bewley-Aiyagari-Huggett-...

$$\begin{split} U'\left(C_{t}^{S}\right) &\geq \beta E_{t}\left\{\frac{v_{t+1}+D_{t+1}}{v_{t}}U'\left(C_{t+1}^{S}\right)\right\} \text{ and } \Theta_{t+1} = \Theta_{t} = (1-\lambda)^{-1};\\ U'\left(C_{t}^{S}\right) &\geq \beta E_{t}\left\{R_{t+1}\left[sU'\left(C_{t+1}^{S}\right)+(1-s)U'\left(C_{t+1}^{H}\right)\right]\right\} \text{ and}\\ 0 &= Z_{t+1}^{S}\left[U'\left(C_{t}^{S}\right)-\beta E_{t}\left\{R_{t+1}\left[sU'\left(C_{t+1}^{S}\right)+(1-s)U'\left(C_{t+1}^{H}\right)\right]\right\}\right]\\ U'\left(C_{t}^{H}\right) &\geq \beta E_{t}\left\{R_{t+1}\left[(1-h)U'\left(C_{t+1}^{S}\right)+hU'\left(C_{t+1}^{H}\right)\right]\right\} \text{ and}\\ 0 &= Z_{t+1}^{H}\left[U'\left(C_{t}^{H}\right)-\beta E_{t}\left\{R_{t+1}\left[(1-h)U'\left(C_{t+1}^{S}\right)+hU'\left(C_{t+1}^{H}\right)\right]\right\} \end{split}$$

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## Two-state-, Two-asset, Tractable-HANK

- Liquidity (Kaplan et al, ...):  $S \xrightarrow{1-s} H$  take **bonds** (liquid), not stock
  - **self-insurance** (bonds priced even when not traded):

$$\left(C_{t}^{S}\right)^{-\frac{1}{\sigma}} = \beta E_{t} \left\{ \left(1 + r_{t}\right) \left[s \left(C_{t+1}^{S}\right)^{-\frac{1}{\sigma}} + \left(1 - s\right) \left(C_{t+1}^{H}\right)^{-\frac{1}{\sigma}}\right] \right\}$$

► "wealthy" *H*: Euler with inequality (constrained):

$$C_t^H = Y_t^H$$

- no-liquidity, bondless limit: most analytical HANK
- w/ liquidity:  $C_t^H + Z_{t+1}^H = Y_t^H + R_t B_t^H$

• Designed to capture how ... *which* asset markets work?

- Designed to capture how ... *which* asset markets work?
- ► Obviously: ...

- ► Designed to capture how ... *which* asset markets work?
- ► Obviously: ...
- ► None!

- ► Designed to capture how ... *which* asset markets work?
- ► Obviously: ...
- ► None!
- Designed to mimick equilibrium of (be observationally-equivalent to) micro-consistent model that does describe how certain asset markets work

- ► Designed to capture how ... *which* asset markets work?
- ► Obviously: ...
- None!
- Designed to mimick equilibrium of (be observationally-equivalent to) micro-consistent model that does describe how certain asset markets work
- Friedman as philosopher of science: approx. "judge model by implications not (a fortiori unrealistic) assumptions" (the F-twist, cf Samuelson)

### Income Inequality and Risk

► Income inequality (~ Gini, generalized entropy)

$$\Gamma_t\left(Y_t\right) \equiv \frac{Y_t^S}{Y_t^H}$$

► Conditional variance (~ *income risk*):

$$var\left(\ln Y_{t+1}^{S} | \ln Y_{t}^{S}\right) = s\left(1-s\right)\left(\ln \Gamma_{t+1}\right)^{2}.$$

• Conditional skewness and kurtosis:

$$skew\left(\ln Y_{t+1}^{S} \mid \ln Y_{t}^{S}\right) = \frac{1-2s}{\sqrt{s(1-s)}};$$
  
$$kurt\left(\ln Y_{t+1}^{S} \mid \ln Y_{t}^{S}\right) = \frac{1}{s(1-s)} - 3$$

• Autocorrelation (> 0 if  $s \ge 1 - h$ )

$$corr\left(\ln Y_{t+1}^{j}, \ln Y_{t}^{j}\right) = s+h-1 = 1 - \frac{1-s}{\lambda};$$

(Basically Rouwenhorst with 2 states.)

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### Income Inequality and Risk: Cyclicality

"Risk" (Ravn Sterk; Challe Matheron Ragot Rubio; Werning; Acharya Dogra)

 $1 - s(Y_{t+1})$ ,  $-s_Y \gtrless 0 \rightarrow$  pro-(counter-)cyclical risk (NB:  $\lambda$  invariant)

Skewness (Guvenen Ozkan Song)

$$\frac{l\left(skew\right)}{dY} = -\frac{s_Y}{2\left[s\left(1-s\right)\right]^{\frac{3}{2}}}$$

Variance (Storesletten Telmer Yaron)

$$\frac{d (var)}{dY} = \frac{1-s}{Y} \left( \underbrace{\frac{-s_Y Y}{1-s} (2s-1) (\ln \Gamma)^2}_{\text{pure risk}} + \underbrace{\frac{\Gamma_Y Y}{\Gamma} s \ln (\Gamma)^2}_{\text{inequality}} \right)$$

- s = 1: TANK no risk
- s = 0: oscillating,  $\lambda = 1/2$  no risk (Woodford '90)

#### Rest: TANK

• Recall loglin (around D = 0) equilibrium:

$$egin{aligned} c_t^H &=& \chi y_t = \left[1 + \underbrace{arphi}_{ ext{labor mkt.}} imes \underbrace{\left(1 - rac{ au^D}{\lambda}
ight)}_{ ext{fiscal redistrib.}}
ight] y_t \ c_t^S &=& rac{1 - \lambda \chi}{1 - \lambda} y_t \end{aligned}$$

Extra income effect  $w \uparrow \rightarrow d \downarrow$  *keystone*: **profits** 

*Cyclical* **Income Inequality:** 
$$\gamma_t = y_t^S - y_t^H = \frac{1 - \chi}{1 - \lambda} y_t$$

• ( $\chi$ ): **Any** income-distribution model

### Aggregate Euler in THANK

• Aggregate, replace  $c_t^j \longrightarrow c_t^S = sE_tc_{t+1}^S + (1-s)E_tc_{t+1}^H - \sigma r_t$ 

$$c_{t} = \underbrace{\left[1 + (\chi - 1) \frac{1 - s}{1 - \lambda \chi}\right]}_{\equiv \delta} E_{t} c_{t+1} - \sigma \underbrace{\frac{1 - \lambda}{1 - \lambda \chi}}_{\text{TANK}} r_{t}$$

#### Aggregate Euler in THANK

$$c_{t} = \underbrace{\left[1 + (\chi - 1) \frac{1 - s}{1 - \lambda \chi}\right]}_{\equiv \delta} E_{t} c_{t+1} - \sigma \underbrace{\frac{1 - \lambda}{1 - \lambda \chi}}_{\text{TANK}} r_{t}$$

1. TANK Amplification iff  $\chi$  >1: Inequality Countercyclical Generalizes to rich-HANK: cov(MPC, $\chi$ ), Auclert JMP 2015; Micro evidence: Patterson JMP 2019

aggreg. MPC = 
$$\lambda \times 1 \times \chi + (1 - \lambda) \times (1 - \beta) \times \frac{1 - \lambda \chi}{1 - \lambda}$$

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#### Aggregate Euler in THANK

$$c_{t} = \underbrace{\left[1 + (\chi - 1)\frac{1 - s}{1 - \lambda\chi}\right]}_{\equiv \delta} E_{t}c_{t+1} - \sigma \underbrace{\frac{1 - \lambda}{1 - \lambda\chi}}_{\text{TANK}} r_{t}$$

1. TANK Amplification iff  $\chi > 1$ : Inequality Countercyclical Generalizes to rich-HANK: cov(MPC, $\chi$ ), Auclert JMP 2015; Micro evidence: Patterson JMP 2019

aggreg. Mpc = 
$$\lambda \times 1 \times \chi + (1 - \lambda) \times (1 - \beta) \times \frac{1 - \lambda \chi}{1 - \lambda}$$

- 2. **THANK Compounding**/Discounting  $\delta \ge 1$  iff  $\chi \ge 1$ 
  - same as in TANK but intertemporal! (amplification to news)
  - Not necesarily cyclical risk

#### THANK Amplification: Acyclical Risk

$$c_{t} = \underbrace{\left[1 + (\chi - 1)\frac{1 - s}{1 - \lambda\chi}\right]}_{\equiv \delta} E_{t}c_{t+1} - \sigma \underbrace{\frac{1 - \lambda}{1 - \lambda\chi}}_{\text{TANK}} r_{t}$$

Not necesarily cyclical risk:

- ► (i) ~  $Y^H = Y^S \rightarrow \Gamma = 1 \rightarrow$  variance is zero to first order
- ► (ii) s = 0 (Woodford 1990) λ = 1/2 agents oscilate, Aggregate Euler:

$$c_{t} = \frac{\chi}{2-\chi} E_{t} c_{t+1} - \sigma \frac{1}{2-\chi} r_{t}$$
$$\delta|_{s=0} = \frac{\chi}{2-\chi} \leq 1 \text{ iff } \chi \leq 1.$$

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#### The New Keynesian Cross in THANK

PE: 
$$c_t = [1 - \beta (1 - \lambda \chi)] y_t - (1 - \lambda) \beta \sigma r_t + \beta \delta (1 - \lambda \chi) E_t c_{t+1}$$

	Total effect $\Omega$	Indirect-effect share $\omega$
	("multiplier")	("aggregate MPC")
TANK	$\frac{\sigma}{1-p}\frac{1-\lambda}{1-\lambda\chi}$	$\frac{1 - \beta(1 - \lambda\chi)}{1 - \beta p(1 - \lambda\chi)}$
THANK	$\frac{\sigma}{1-\delta p}\frac{1-\lambda}{1-\lambda\chi}$	$\frac{1 - \beta(1 - \lambda\chi)}{1 - \delta\beta p(1 - \lambda\chi)}$

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The New Kenesian Cross  

$$c_t = \omega \hat{y}_t - (1 - \omega) \Omega r_t + (1 - \omega) (M - 1) g_t$$



aggreg. MPC  $\omega \equiv \lambda \times 1 \times \chi + (1 - \lambda) \times (1 - \beta) \times \frac{1 - \lambda \chi}{1 - \lambda}$ 

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#### The New Kenesian Cross (in THANK)



Calibrate KMV  $\Omega / \Omega_{rank} = 1.5, \, \omega = .8: \quad \chi = 1.42; \, \lambda = .37; \, 1-s = .04$ 




# Calibrating Simple to Match Complicated

Table 1: Approximating HANK								
HANK: Equilibrium objects					Implied parameters			
	$\frac{\Omega}{\Omega^*}$	ω	$rac{\Omega_1^F}{\Omega^*}$	$rac{\Omega^F_{20}}{\Omega^*}$	x	λ	1 – s	
Kaplan et al	1.5	.8			1.48 <b>1.48</b>	.41 . <b>37</b>	0 (TANK) . <b>04</b>	
McKay et al	_		.8	.4	.3	21	0 (TANK) .04	
P(1)		~	. 1.5	1 1 1 0		. 1 .	1 1	

Paper: other HANKs (Goremann et al, Debortoli Galí, Hagedorn et al, Auclert et al)

# A Common Misconception: "Constant" Euler Wedges?

- ► No, **not constant:** they are **cyclical** (that is the whole point)
- their *elasticities* (to some *endogenous* variables) are constant around the long-run ergodic steady-state

$$c_{t} = \underbrace{E_{t}c_{t+1} - \sigma r_{t}}_{\text{RANK}} - \underbrace{\sigma \frac{\lambda (\chi - 1)}{1 - \lambda \chi} r_{t}}_{\text{cyc.-ineq. TANK}} + \underbrace{(\delta - 1) E_{t}c_{t+1}}_{\text{cyc.-ineq.+risk THANK}} + \underbrace{\eta E_{t}c_{t+1}}_{\text{(pure) cyc.-risk THANK}}$$

- analytical version of Debortoli Galí decomposition: "between" (TANK) vs "within" (second line)
- ► last term: <u>later</u> (no cyclical risk yet)

# iMPCs in THANK w/ liquidity

- Auclert Rognlie Straub; Hagedorn Manovskii Mitman
  - ► fiscal policy
- most compelling critique of TANK ... not of THANK!
- better still:  $\chi$  helps match data (Fagereng Holm Natvik)

# iMPCs in THANK (w/ liquidity)

► Individual BC w/ liquidity

$$C_t^H + Z_{t+1}^H = \hat{Y}_t^H + R_t B_t^H$$

asset-market equilibrium:

$$Z_{t+1}^H = 0(impatient) \longrightarrow B_{t+1} = (1 - \lambda) Z_{t+1}^S;$$

$$B_{t+1}^{H} = (1-h)_{(=\frac{(1-\lambda)(1-s)}{\lambda})} Z_{t+1}^{S} = \frac{1-h}{1-\lambda} B_{t+1} = \frac{1-s}{\lambda} B_{t+1}$$
$$B_{t+1}^{S} = s Z_{t+1}^{S} = \frac{s}{1-\lambda} B_{t+1}$$

► Replace in indiv BCs

$$C_t^S + \frac{1}{1 - \lambda} B_{t+1} = \hat{Y}_t^S + \frac{s}{1 - \lambda} R_t B_t$$

$$C_t^H = \hat{Y}_t^H + R_t \frac{1 - s}{\lambda} B_t$$

# iMPCs in THANK (w/ liquidity)

- ▶ loglin. indiv. BCs, replace in self-insurance Euler → demand for liquidity
- at given income (no govt BC): take partial derivative wrt aggregate income shock, keeping fixed everything
- Special oscillating case: s = 0 and λ =<sup>1</sup>/<sub>2</sub>. Asset accumulation eq.

$$b_{t+1} = \frac{\hat{y}_t^S - E_t \hat{y}_{t+1}^H}{2\left(1 + \beta^{-1}\right)} = \frac{1}{2\left(1 + \beta^{-1}\right)} \left[ (2 - \chi) \, \hat{y}_t - \chi E_t \hat{y}_{t+1} \right]$$

(dis-)save when expect (higher) lower income tomorrow.

Consumption function

$$c_t = rac{2 - \chi + eta \chi}{2 \, (1 + eta)} \hat{y}_t + rac{2 - \chi}{2 \, (1 + eta)} \hat{y}_{t-1} + rac{eta \chi}{2 \, (1 + eta)} \hat{y}_{t+1}$$

## iMPCs in THANK (w/ liquidity)

• Proposition: iMPCs in oscillating model s = 0

$$\frac{dc_T}{d\hat{y}_T} = \frac{2-\chi+\beta\chi}{2(1+\beta)}; \ \frac{dc_{T+1}}{d\hat{y}_T} = \frac{2-\chi}{2(1+\beta)}; \ \frac{dc_{T-1}}{d\hat{y}_T} = \frac{\beta\chi}{2(1+\beta)}$$
$$\frac{dc_t}{d\hat{y}_T} = 0 \text{ o/w}$$

General proposition: paper (closed-form but unwidely)

## iMPCs in THANK



iMPCs in THANK (blue solid); TANK (red dash); Data (dots)

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## iMPCs in THANK



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## Recap: THANK as HANK projection

- 1. Idiosyncratic income uncertainty (variance, skewness, kurtosis)
- 2. NK Cross, cyclical inequality  $\chi$
- 3. Self-insurance, precautionary saving from constraints (extend to prudence later)
- 4. iK Cross: iMPCs (with liquidity)

Remainder: zero-liq. limit (passive-Ricardian FP, zero SS debt)

## The 3-Equation THANK Model

$$c_t = \delta E_t c_{t+1} - \sigma \frac{1 - \lambda}{1 - \lambda \chi} (i_t - E_t \pi_{t+1})$$
  

$$: \quad (\text{with } \delta \equiv 1 + (\chi - 1) \frac{1 - s}{1 - \lambda \chi})$$
  

$$\pi_t = \kappa c_t + \beta E_t \pi_{t+1}$$
  

$$i_t = \phi \pi_t$$

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• (*here*  $\pi_t = \kappa c_t$  simple closed forms, paper NKPC)

## The 1-Equation THANK Model

$$c_{t} = \delta E_{t}c_{t+1} - \sigma \frac{1-\lambda}{1-\lambda\chi} (i_{t} - E_{t}\pi_{t+1})$$
  
: (with  $\delta \equiv 1 + (\chi - 1) \frac{1-s}{1-\lambda\chi}$ )  
$$\pi_{t} = \kappa c_{t}$$
  
$$i_{t} = \phi \pi_{t}$$

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• (*here*  $\pi_t = \kappa c_t$  simple closed forms, paper NKPC)

### The HANK Taylor Priciple

$$c_{t} = \frac{\delta + \kappa \sigma \frac{1-\lambda}{1-\lambda \chi}}{1 + \phi \kappa \sigma \frac{1-\lambda}{1-\lambda \chi}} E_{t} c_{t+1} + shocks$$

•  $\exists$ ! REE (local determinacy) with  $\lambda < \chi^{-1}$ :

$$\phi > 1 + rac{\delta - 1}{\kappa \sigma rac{1 - \lambda}{1 - \lambda \chi}}$$

• Taylor principle  $\phi > 1$  sufficient if:

 $\delta \leq 1 \longrightarrow \chi \leq 1$  (  $\Leftrightarrow \Sigma$  (iMPCs)  $\geq 1$ , Auclert Rognlie Straub)

subsequently: Acharya Dogra w/ cyclical (pure) risk

# The HANK Taylor Priciple and Sargent-Wallace Threshold $\phi$ : TANK (dash); s = .96 (solid); iid: $1 - s = \lambda$ (dots)



# Virtues of a Wicksellian PLT Rule in HANK

- Indeterminacy under Taylor pervasive with countercyclical inequality, even more so with countercyclical risk
- ► Wicksellian price-level-targeting: ∃! REE w/

 $i_t = \phi_p p_t ext{ with } \phi_p > 0$  (Woodford & Giannoni in RANK)

Model:

$$c_{t} = \nu_{0}E_{t}c_{t+1} - \sigma \frac{1-\lambda}{1-\lambda\chi}\phi_{p}p_{t}; \nu_{0} \equiv \delta + \kappa \sigma \frac{1-\lambda}{1-\lambda\chi}$$
  
PC :  $p_{t} - p_{t-1} = \kappa c_{t}$ .

$$\rightarrow E_t p_{t+1} - \left[1 + \nu_0^{-1} \left(1 + \sigma \frac{1 - \lambda}{1 - \lambda \chi} \phi_p \kappa\right)\right] p_t + \nu_0^{-1} p_{t-1} = 0$$

- Intuition: PID control-bygones not bygones;
- ► Alternative: Fiscal Quantity-rule policies Hagedom way

Catch-22: No Puzzle, No Amplification?

1. HANK Amplification-Multiplier iff:

$$\chi > 1$$

intuition: NK Cross; paper: liquidity traps, fiscal multipliers

2. **No-puzzle** iff *HANK-Disc.* > *RANK-Comp.* 

$$u_0 = \delta + \kappa \sigma \frac{1 - \lambda}{1 - \lambda \chi} < 1 \longrightarrow \chi < < 1$$

Proof: 
$$c_t = v_0 E_t c_{t+1} - \sigma \frac{1-\lambda}{1-\lambda \chi} i_t^* = v_0^{\bar{T}} E_t c_{t+\bar{T}} - \sigma \frac{1-\lambda}{1-\lambda \chi} E_t \sum_{j=0}^{\bar{T}-1} v_0^j i_{t+j}^*$$

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## FG Puzzle: Resolved or Aggravated

- Aggravated with countercyclical inequality  $\chi > 1$
- Also: discounting  $\delta < 1$  not sufficient; sufficiency:

$$1-s > 0$$
 and  $\chi < 1 - \sigma \kappa \frac{1-\lambda}{1-s} < 1$ 

- McKay Nakamura Steinsson: sufficient conditions for resolving FG puzzle, two special cases
  - analytical,  $\chi = 0$ ,  $\delta = s$ , iid  $s = 1 \lambda$
  - quantitative: rebate profits uniformly, i.e. disproportionately more to bottom ("poor"), isomorphic to  $\tau^D > \lambda$  so  $\chi < 1$
- Hagedorn Luo Manovskii Mitman: more quantitative examples of both cases (sticky wages, redistribution, etc.)

### No-Puzzle Threshold Redistribution



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## A Different Cyclical-Risk Channel

► Aggreg. Euler w/ 
$$-s'(Y_{t+1}) \ge 0$$
 ( $\Gamma = Y^S/Y^H > 1$ ):

Ravn Sterk; Werning; Acharya Dogra

$$c_{t} = \left(\delta + \eta\right) E_{t} c_{t+1} - \sigma \frac{1 - \lambda}{1 - \lambda \chi} r_{t}$$
$$\eta \equiv \frac{s_{Y} Y}{1 - s} \left(1 - \Gamma^{-1/\sigma}\right) \left(1 - \tilde{s}\right) \sigma \frac{1 - \lambda}{1 - \lambda \chi}$$

- Similar equilibrium Euler-discounting/compounding
- *Different* "precautionary saving": prudence  $\sigma > 0$

# Solution to Catch-22? Cyclical Inequality vs Risk

- ► Yes and No
- ► No-Catch-22: Amplification without Puzzles iff

Countercyclical Inequality :  $\chi \ge 1$ Procyclical (enough) Risk :  $\eta < 1 - \delta < 0$ 

- ► Flip side: *everything worse* if (pure) **risk countercyclical too**
- Wicksellian Price-Level Targeting  $i_t = \phi_p p_t$ :
  - Amplification, Determinacy & No puzzle<sup>3</sup>

<sup>&</sup>lt;sup>3</sup>Corrolary: *also* in **RANK**!

# Empirical Evidence for Cyclicality of Inequality? Micro

- **Bottomline:** seems countercyclical  $\chi > 1$
- ► Heathcote Storesletten Violante 2010 RED in Y distribution
- Guvenen et al 2004 JPE, etc: U-shaped, skewness, worker betas, etc.– income risk (Storesletten Telmer Yaron 2004, Mankiw 1986)
- Cloyne Ferreira Surico 2018 REStud: larger effect for mortgagors, through income
- Lenza Slacalek 2018 response to MP by Y quantile (key: unemployment)
- Patterson 2019 JMP: first direct test, matching MPCs and individual Y cyclicalities
- ► Alves Kaplan Moll Violante 2019 (fct of permanent *Y*, Mincerian regressions)
- Slacalek Tristani Violante 2019: constrained (low liquid wealth) vs unconstrained

### Heathcote, Perri, Violante RED 2010

J. Heathcore et al. / Review of Economic Dynamics 13 (2010) 15-51



Fig. 9. Percentiles of the household earnings distribution (CPS). Shaded areas are NBER recessions,

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### Guvenen Ozkan Song 2014 JPE



F1G. 7.—Percentiles of the earnings growth distribution: recession versus expansion. Top, persistent change. Bottom, transitory change.

## Cloyne Ferreira Surico 2018 REStud

#### 1. What drives the heterogeneity in consumption?



Source: "Monetary Policy When Households have Debt" (Cloyne, Ferreira, Surico, 2018, ReStud).

Source: P. Surico slides

# Cloyne Ferreira Surico 2018 REStud

## 2A. The indirect effects of MP through income

Table 1: CUMULATIVE CHANGES OVER FOUR YEARS IN US\$



Source: "Monetary Policy When Households have Debt" (Cloyne, Ferreira, Surico, 2018, ReStud).

Source: P. Surico slides

#### Lenza Slacalek 2018

Response of income to MP easing ( $\approx$  100 bp), by income quintile



#### Patterson 2019

#### First to do MPCs and " $\chi$ s"



Figure 1: Recession Exposure and MPC by Demographic Group

Notes: Sample includes the set of all workers employed in a sample state in year t - 1 from 1995 to 2011. The dependent variable in the negression producing the y-axis estimates is the total change in log earnings for the demographic group. The size of each bubble represents the earnings share of that demographic group. The coefficient on the fitted line for this plot is 1.33. Appendix Figure A14 shows the corresponding figure separately for the intensive and extensive margin of earnings.

### Slacalek Tristani Violante 2020

Table 2: Consumption-Income Ratios, Aggregate Responses to Monetary Policy Shock and Unequal Income Incidence

	Country				
Variable	Germany	Spain	France	Italy	

Sensitivity of Household Employment to Aggregate Employment by HtM Status								
Poor Hand-to-Mouth	1.7	2.7	1.6	2.1				
Wealthy Hand-to-Mouth	0.3	1.6	1.3	1.6				
Non Hand-to-Mouth	1.1	0.8	0.9	0.8				

See Fig. 15

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## Alves Kaplan Moll Violante 2019



Figure 2: Estimated elasticities of individual earnings to aggregate earnings as a function of permanent income quantile. Dotted lines are the 95% confidence bands. Source: ASEC 1967-2017.

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## **Optimal Monetary** (Fiscal?) **Policy in THANK**

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# **Optimal Policy in THANK**

- ► First-best: perfect insurance. Trivial.
- Ramsey problem

$$\max_{\substack{\{C_t^H, C_t^S, N_t^H, N_t^S, \pi_t\}}} E_0 \sum_{t=0}^{\infty} \beta^t \{ \lambda U\left(C_t^H, N_t^H\right) + (1-\lambda) U\left(C_t^S, N_t^S\right) + \varsigma_{j,t} \Xi_{j,t}$$

 $\Xi_{j,t}$ : Ramsey constraints (private equilibrium conditions)  $\zeta_{j,t}$  co-state Lagrange multipliers (with arbitrary initial values: time-0 vs timeless).

## **Optimal Policy in THANK: Ramsey Constraints**

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Optimal Policy in THANK: Ramsey Constraints

►

$$\begin{split} \overline{\Xi_{1,t}} &= \frac{U_N(N_t^S)}{U_C(C_t^S)} - \frac{U_N(N_t^H)}{U_C(C_t^H)} \\ \Xi_{2,t} &= C_t^H + \frac{U_N(N_t^H)}{U_C(C_t^H)} N_t^H - \frac{\tau^D}{\lambda} (1 - \frac{\psi}{2} \pi_t^2 + \frac{U_N(N_t^H)}{U_C(C_t^H)}) (\lambda N_t^H + (1 - \lambda) N_t^S) \\ \Xi_{3,t} &= \lambda C_t^H + (1 - \lambda) C_t^S - (1 - \frac{\psi}{2} \pi_t^2) (\lambda N_t^H + (1 - \lambda) N_t^S) \\ \Xi_{4,t} &= \frac{\pi_t (1 + \pi_t) - \beta E_t [\frac{U_C(C_{t+1}^S)}{U_C(C_t^S)} \frac{\lambda N_{t+1}^H + (1 - \lambda) N_t^S}{\lambda N_t^H + (1 - \lambda) N_t^S} \pi_{t+1} (1 + \pi_{t+1})] \\ &= \frac{+\frac{\varepsilon - 1}{\psi} [\frac{\varepsilon}{\varepsilon - 1} \frac{U_N(N_t^H)}{U_C(C_t^H)} + 1 + \tau^S] \end{split}$$

► Important: Self-insurance <u>NOT a constraint</u>! (~ RANK)

$$U_{C}(C_{t}^{S}) = \beta E_{t} \left[ \frac{1+i_{t}}{1+\pi_{t+1}} \left( s(C_{t+1})U_{C}(C_{t+1}^{S}) + (1-s(C_{t+1}))U_{C}(C_{t}^{S}) \right) \right]$$

determines  $i_t$  residually once we found the allocation

► no longer true in other contexts, i→MPC→pass-through Y-C Acharya Challe Dogra, in progress

# **Optimal Policy in THANK**

Optimal <u>long-run</u> inflation rate:

$$\pi^*=0$$

- "easy" to show as SS of Ramsey problem (like RANK)
- Approx aggreg. welfare around first-best, perfect-insurance y\* (Woodford 2003 RANK, Bilbiie 2008 TANK)

$$\min_{\{c_t, \pi_t\}} \frac{1}{2} E_0 \sum_{t=0}^{\infty} \beta^t \left\{ \underbrace{\pi_t^2 + \alpha_y y_t^2}_{\text{RANK}} + \underbrace{\alpha_\gamma \gamma_t^2}_{\text{ineq.-THANK}} \right\},$$
  
$$\alpha_y \equiv \left( \sigma^{-1} + \varphi \right) / \psi; \quad \alpha_\gamma \equiv \lambda \left( 1 - \lambda \right) \sigma^{-1} \varphi^{-1} \alpha_y$$

 note: more general, around target efficient y\*, change constraint – cost-push shocks

$$\pi_t = \beta E_t \pi_{t+1} + \kappa y_t + u_t,$$

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# **Optimal Policy in THANK**

• key features: 1. no linear term; 2. recall  $\gamma$  prop. to y

$$\gamma_t = y_t^S - y_t^H = \frac{1 - \chi}{1 - \lambda} y_t$$

- result: risk *irrelevant* (around perf-insurance equil.)
- heterogeneity  $\longrightarrow less \ \pi \ stabilization \ (key: profits) \longrightarrow more \ \pi \ volatility \ under \ optimal \ policy$

$$\underline{\text{discretion:}} \; \pi_t = -\frac{\alpha_y}{\kappa} \left( 1 + \frac{\lambda}{1-\lambda} \sigma^{-1} \varphi^{-1} \left( \chi - 1 \right)^2 \right) y_t$$

- cyclicality of Γ irrelevant (note square) (jump)
- survives in quant-HANK: Bhandari Evans Golosov Sargent
- commitment: similar, but price-level targeting eventually
  - side remark: determinacy

Application: Liquidity Traps in THANK

# Liquidity Traps with THANK

- use Bilbiie 2016 (Optimal Forward Guidance, AEJ-Macro) simple closed-form, FG "state"
  - ► first closed-form optimal policy in RANK-LT (~Ramsey) + "simple rule FG" (how long should CB i = 0)
- Extend Eggertsson-Woodford to *three states*:  $P(L \rightarrow F) = (1 - z) q$ ,  $P(F \rightarrow F) = q$ ; E(FG duration) = 1/(1 - q)

$$E_t c_{t+1} = z c_L + (1-z) q c_F + (1-z) (1-q) 0$$

• Equilibrium  $dc_F/dq > 0$ ;  $dc_L/dq > 0$ 

$$c_F = \frac{1}{1 - q\nu_0} \sigma \frac{1 - \lambda}{1 - \lambda \chi} \rho$$
  

$$c_L = \frac{1 - z}{1 - z\nu_0} \frac{q\nu_0}{1 - q\nu_0} \sigma \frac{1 - \lambda}{1 - \lambda \chi} \rho + \frac{\sigma}{1 - z\nu_0} \frac{1 - \lambda}{1 - \lambda \chi} \rho_L$$

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## FG: Dampening and Amplification

 $c_L$  (thick) and  $c_F$  (thin): RANK, TANK and iid-HANK



#### FG Power and Puzzle

#### ► FG power:

$$\mathcal{P}_{FG} \equiv \frac{dc_L}{dq} = \left(\frac{1}{1-q\nu_0}\right)^2 \frac{(1-z)\,\nu_0\sigma\frac{1-\lambda}{1-\lambda\chi}}{1-z\nu_0}\rho.$$

• 
$$\chi > 1: \partial \mathcal{P}_{FG} / \partial \lambda > 0; \ \partial \mathcal{P}_{FG} / \partial (1-s) > 0$$

► Corollary:

FG puzzle: 
$$rac{\partial \mathcal{P}_{FG}}{\partial z} \geq 0$$
 ruled out *iff* $u_0 < 1.$ 

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# FG Puzzle: Resolution or Aggravation? RANK, TANK and iid-HANK; $q = 0.5 \lambda = 0.1$



# Optimal Policy in LT (and the Dark Side of FG Power)

- RANK: Eggertsson Woodford 2003, Jung Teranishi Watanabe 2005, Nakov 2008, Adam Billi 2008, Nakata, Schmidt, Nakata Schmidt, Bilbiie 2016 (analytical)
- ► E(PDV(Welfare)) w/ Markov chain:

$$W=rac{1}{1-eta z}rac{1}{2}\left[c_{L}^{2}+\omega\left(q
ight)c_{F}^{2}
ight]$$
 ,

- ω (q) = <sup>1-βz+β(1-z)q</sup>/<sub>1-βq</sub>, ω' (q) > 0: the longer in F, the larger the total welfare cost.
- $\min_q W$  s.t. equilibrium  $c_F$  and  $c_L$

$$c_{L}rac{dc_{L}}{dq}+\omega\left(q
ight)c_{F}rac{dc_{F}}{dq}+rac{1}{2}rac{d\omega\left(q
ight)}{dq}c_{F}^{2}=0$$

► simple case: closed-form *q*<sup>\*</sup> (paper)

### **Optimal FG duration**



TANK (red dashed); THANK iid (blue dots)

 $q^*(\lambda)$ :  $\chi < 1$  (left) and  $\chi > 1$  (right)

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### Further Developments and Extensions

- 1. Money Liquidity including Optimal Mon. Pol. (w/ Ragot)
- 2. Capital (Illiquid) Wealth Inequality (w/ Känzig and Surico)
- 3. Macro Estimation (w/ Primiceri and Tambalotti)
- 4. Current work

### Convergence



# Max(Micro in Macro)

# s.t. Tractable

(Duality? probably not yet)

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### Current Work

- ► Fiscal Theory and Policy w/ ...
- Optimal Monetary-Fiscal Policy w/ Redistribution (w/ Monacelli and Perotti)
- ► Secular Stagnation w/ ...
- ► A Model of  $\chi$  (cyclical inequality) w/ entry and variety (draws on previous work with Ghironi and Melitz)

Much more yet to be done

### Other ways out

- other puzzles with  $\chi > 1$ 
  - add orthogonal ingredients: deviations from RE, PI, PCC; wealth in U, interest on reserves, etc.
  - ► HA: Hagedorn (2018): a. positive B demand (BIU, HA), b. choose nominal B, c. and d. commit to nominal T and to i→ P

- "Amplification" with  $\chi < 1$ 
  - note: "indirect effect" always there; multipliers with transfers (progressivity increase)
  - ▶ wicksellian

#### **Bilbiie (2008 JET) 4 contributions in nutshell**

#### 1. TANK analytical→income (profits') distribution key for AD&MP

Interest rate changes modify the intertemporal consumption and labor supply profile of *asset* holders, agents who smooth consumption by trading in asset markets. This affects the real wage and hence the demand of agents who have no asset holdings but merely consume their wage income. Variations in the real wage (marginal cost) lead to variations in profits and hence in the dividend income of asset holders. These variations can either reinforce (if participation is not 'too' limited) or *vorturn* the initial impact of interest rates on aggregate demand. The latter case occurs if the share of non-asset holders is high enough and/or and the elasticity of labor supply is low of asset holders. This is the main mechanism identified by his paper to change dramatically the effects of mometary policy as compared to a standard full-participation case whereby aggregate demand is completely driven by asset holders.

If participation is restricted below a certain threshold, the predictions are strengthened: as the share of non-asset holders increases, the link between interest rates and aggregate demand becomes stronger, and monetary policy is more effective; we label this case 'standard aggregate' demand logic'. (SADL). However, when participation is restricted beyond a given threshold.

2. aggregate Euler-IS; key 
$$c_j = arepsilon\left(\lambda
ight) st y$$
 (intuition Section 3.1) TANK (Intro

Straightforward algebraic manipulation of the equilibrium conditions in Table 1 allows the derivation of aggregate dynamics, similar to the standard, full-participation New Keynesian benchmark. We start by deriving the aggregate Euler equation, or '1S' curve. To that end, we need to express consumption of asset holders (the only agents whose consumption obeys an Euler equation) in terms of aggregate consumption/output. Since hours of non-asset holders are constant  $n_{H,i} = 0$ , <sup>13</sup> their consumption tracks real wage,  $c_{H,i} = w_{U}$ . Total labor supply (from the labor market clearing condition) is  $n_{I} = [1 - \lambda] n_{S,I}$ . Using these last two expressions, asset holders' labor supply equation, the production function and the goods market clearing condition into the definition of total consumption we find:

$$c_{S,t} = \delta y_t + (1+\mu)(1-\delta)a_t, \quad \text{where } \delta \equiv 1 - \varphi \frac{\lambda}{1-\lambda} \frac{1}{1+\mu}.$$
 (7)

Substituting (7) into the Euler equation of asset holders we find the *aggregate Euler equation*, or 'IS curve':

$$y_t = E_t y_{t+1} - \frac{\delta^{-1}}{\delta} \left[ r_t - E_t \pi_{t+1} \right] + (1+\mu) \left( 1 - \delta^{-1} \right) \left[ a_t - E_t a_{t+1} \right].$$
(8)

Direct inspection of (8) suggests the impact that LAMP has on the dynamics of a standard business cycle model through modifying the elasticity of aggregate demand to real interest rates

$$w_t = \chi y_t - \varphi a_t, \quad \text{where } \chi \equiv 1 + \varphi/(1+\mu) \ge 1 \ge \delta.$$

#### 3.1. Intuition and the labor market

How can an increase in interest rates become expansionary when asset market participation is restricted enough? To answer this question, it is useful to conduct a simple mental experiment whereby the monetary authority pursues a one-time discretionary increase in the interest rate  $s_i$ , otherwise pursuing a policy that fully accommodates inflationary expectations, namely  $r_i = E_i \pi_{i,1} + s_i$ . In the standard, full-participation economy, an increase in interest rates leads to a fall in aggregate demand today. Asset holders are also willing to work more at a given real wage (labor supply shifts rightward), but labor demand shifts left because of sticky prices (not all the output, consumption, hours and real wage. Suppose now that we are in a economy with limited participation is not restricted 'enough' or labor supply is not inelastic enough. The fall in agge pricipation is not restricted 'enough' or labor supply is not inelastic enough. The fall in demand, so the new equilibrium is one with even lower (compared to the full-participation conduct, so then even useful consumption, hours and real wage brought about by the intertemporal substitution of even lower (compared to the full-participation one) output, consumption, hours and real wage brought about by the intertemporal substitution of even lower (compared to the full-participation one) output, consumption, hours and real wage brought about by the intertemporal substitution of even lower (compared to the full-participation one) output, consumption, hours and real wage brought about by the intertemporal substitution of even lower (compared to the full-participation one) output, consumption, hours and real wage brought about by the intertemporal substitution of even lower (compared to the full-participation one) output, consumption, hours and real wage brought about by the intertemporal substitution of even lower (compared to the full-participation one) output, consumption, hours and real wage brought about by the intertemporal substitution of even lower

This effect could at first sight seem monotonic over the whole domain of  $\lambda$ : the more restricted asset market participation, the stronger the contractionary effect on demand and hence on labor demand, and hence the more effective monetary policy. In order to understand why this is not the case, it is helpful to consider the additional distributional dimension introduced by limited asset market participation. The further demand effect that occurs because of non-asset holders has an effect on profits; both marginal cost (wage) and sales (output and hours) fail. The relative

size of these reductions (and the final effect on profits) depends on the relative mass of nonasset holders and on labor supply elasticity. In particular, if labor supply is inelastic enough

Note that such a wage-hours locus implies that the model generates a higher partial elasticity of hours to the real wage, and more so more negative  $\delta$  is. Importantly, despite the potential decrease, in general equilibrium *actual* profits may not fall, precisely due to the negative income effect making asset holders willing to work more; for as a result of this effect hours will increase by more and marginal cost by less, preventing actual profits from falling. In fact, for certain combinations of parameters, shocks or policies our model would *not imply countercyclical profits* in equilibrium (or at least implies more procyclical profits than a standard full-participation model with countercyclical, <sup>26</sup> It is also important to note that the negative income effect does not mean that

#### <sup>20</sup> See Section 7 of the working paper version [7] for a detailed discussion



#### Bilbiie (2008 JET) 4 contributions in nutshell - cont'd

3. fiscal redistribution key for AD amplification of MP; AD elasticity:

$$c_{S,t} = \delta_{\tau} y_t$$
, where  $\delta_{\tau} = \frac{1}{1 - \tau^D} \left[ 1 - \tau^D \frac{\mu}{1 + \mu} + \frac{\tau^D - \lambda}{1 - \lambda} \frac{\varphi}{1 + \mu} \right]$ .

#### 4.3. Redistribution restores Keynesian logic

The mechanism of all the previous results relies on the interaction between labor and asset markets, namely income effects on labor supply of asset holders from the return on shares. This hints to an obvious way to restore Keynesian logic relying on a specific fiscal policy rule that shuts off this channel: tax dividend income and redistribute proceedings as transfers to non-asset holders. We focus on the IADL case whereby in the absence of fiscal policy  $\delta < 0$ . To make this point, consider the following simplified fiscal rule: profits are taxed at rate  $\tau_1^D$  and the budget is balanced period-by-period, with total tax income  $\tau_1^D D_t$  being distributed lump-sum to all nonasset holders. We focus on the case where profits are zero in steady state. The balanced-budget rule then is  $\tau_1^D D_t = \lambda L_{H,t}$  which around the steady state (both profits and transfers are shares of

#### 4. optimal policy in TANK Intro TANK

**Proposition 4.** If the steady state of the model in Section 3 is **efficient** the aggregate welfare function can be approximated by (ignoring terms independent of policy and terms of order higher than 2):

$$\mathbf{U}_{t} = -\frac{U_{C}C}{2} \frac{\varepsilon}{\psi} E_{t} \sum_{i=t}^{\infty} \left\{ \alpha x_{t+i}^{2} + \pi_{t+i}^{2} \right\}, \tag{18}$$

$$\alpha \equiv \frac{\varphi + \gamma}{1 - \lambda} \left[ 1 - \lambda \left( 1 - \gamma \right) \left( 1 + \varphi \right) \right] \frac{\psi}{\varepsilon}.$$